

ANDY ZHENG

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EDUCATION

Boston University

B.S. in Economics

GPA: 4.0/4.0 (Dean's List Fall 2025) | SAT: 1600/1600

Relevant Coursework: Microeconomics Analysis, Financial Accounting, Corporate Finance, Macroeconomics Analysis, Basic Statistics & Probability, Calculus I

Boston, MA

Expected Graduation: June 2029

PROFESSIONAL EXPERIENCE

Salomon Partners

Investment Banking Intern

New York, NY

July 2025 – October 2025

- Conducted fundamental research and financial analysis on 10+ healthcare companies, evaluating financial performance, product pipelines, and competitive positioning
- Performed competitor benchmarking through analysis of 10-K/10-Q filings, earnings transcripts, and investor presentations to model revenue trajectories and drug launch scenarios
- Prepared detailed investment research reports, including company overviews, market analysis, and competitive insights to support deal team's decision-making
- Developed financial models and analyzed income statements, balance sheets, and cash flow statements

PROJECT EXPERIENCE

Penguin Dataset Analysis Program

April 2026 – Present

- Conducted cross-category analysis on a biological dataset to examine relationships between multiple quantitative variables (e.g., size, length, weight) and categorical segments
- Used *dplyr* to segment and aggregate data by key classification groups, identifying within-group vs. between-group patterns
- Built scatterplots and boxplots to detect correlations, distribution skewness, and outlier segments – directly transferable to sector screening or peer comparison in investment research
- Synthesized analytical outputs into structured summaries and visual narratives, demonstrating ability to derive commercial insights from raw data

Peanut Allergy Risk Analysis Program

March 2026 – April 2026

- Analyzed demographic and exposure variables to identify key risk factors influencing allergy outcomes, simulating a market segmentation / patient cohort study
- Cleaned and structured raw categorical/numeric data using *dplyr*/*tidyr*, ensuring data integrity for downstream analysis
- Applied comparative analysis (group-by summaries, contingency tables) to evaluate relationships between exposure types and outcomes – analogous to identifying drivers of customer/patient behavior
- Visualized cross-group trends using *ggplot2* and translated statistical findings into actionable, non-technical insights for decision-making

EXTRACURRICULAR & LEADERSHIP EXPERIENCE

Recreational Tennis Club, Boston University

Hitting Partner & Community Contributor

Boston, MA

September 2025 – Present

- Pursued continuous skill development and resilience through regular training and competitive play
- Mentored novice players by adapting to diverse styles and fostering a supportive club environment
- Organized and participated in intra-club tournaments and social events; directed fundraising that donated \$8 ticket proceeds per event to Boston Children's Hospital, connecting community activity with social impact

National Economics Challenge

Team Coordinator

Shanghai, CN

November 2022 – April 2023

- Led a 4-person team through micro/macroeconomics, critical thinking, and case study modules; advanced to nationals (top quartile of 200+ teams)
- Ranked top 20% among 8,000+ participants, earning National Top Scoring Individual Bronze Award (David Ricardo Division)
- Applied case study framework to analyze real-world economic scenarios – directly transferable to pitch book preparation and industry analysis

Behavioral Economics Research Program

Research Assistant

Guangzhou, CN

August 2023

- Co-authored a peer-reviewed paper on student commitment and present bias, demonstrating rigorous data-driven analysis and written communication skills
- Collaborated in a 4-person team to produce an 11-page meta-analysis, highlighting ability to synthesize complex information under deadlines

INTERESTS & SKILLS

- Skills:** Microsoft Office Suite, Java, Python, Mandarin, English, Japanese
- Interests:** Tennis (Co-founded a tennis club at school), Calligraphy (Grade 9 Certificate of Chinese Calligraphy and a Grade 10 Certificate of Chinese Traditional Painting), Acoustic Guitar